

# Identifying Opportunities for AI Automation

**8 instructional hours****\$995 per participant**

Live virtual, instructor-led

8 hours: Part 1 and Part 2, four hours each. Private onsite delivery by quote. Contact us for upcoming dates.

## What you'll work on

Map a repeatable process and assess candidate steps for AI, automation, and human handling.

## What you will be able to do

1. Map a repeatable process step by step.
2. Rate each step for AI assistance, automation, or human handling with a suitability scorecard.
3. Prioritize candidates and produce a pilot shortlist.

## What you leave with: work products & reusable resources

- Opportunity inventory
- Suitability scorecard
- Prioritization matrix
- Pilot shortlist

## Who it is for

Process owners, managers, and improvement teams.

## Before you enroll

Knowledge of a business process; no coding required.

## How the 8 hours run

### Part 1 · Find automation opportunities · 4 hours

Assess and eXplore (3½ hours), then begin the applied exercise (½ hour). Work products: A current-process sketch and initial inventory of AI and automation opportunities.

### Part 2 · Prioritize a pilot · 4 hours

Continue Implement (3½ hours), then Sustain (½ hour). Work products: A scored prioritization matrix, opportunity inventory, and pilot shortlist.

Tuition: \$995 per participant for both parts, or \$675 per part purchased separately. Part 2 builds on Part 1; contact Axis about equivalent preparation before enrolling in Part 2 alone. Full-course completion requires both parts and the course work products.

|                       |                                                                                          |
|-----------------------|------------------------------------------------------------------------------------------|
| A Assess 1 hr         | Choose a repeatable process and describe how it runs today.                              |
| X eXplore 2 hr 30 min | What makes a step suitable for AI, for automation, or for people, and the risks of each. |
| I Implement 4 hr      | Map the process, score each step, and rank the candidates in a prioritization matrix.    |
| S Sustain 30 min      | Finalize the opportunity inventory and pilot shortlist.                                  |

## Complete this course

Attend the live instructional hours and submit the course work products listed above.

This individual course has no formal assessment or capstone requirement. The hands-on activities help you practice and apply what you learn.

Digital badges and certificates of completion are issued through Certifier with a verification link.

Formal capstone assessment applies only when completing a full AI Mastery or role certificate pathway through AXL-30.

[Course completion and full-pathway requirements →](#)

### Pathway fit

- AI Mastery

### Often taken next

- AXL-17 AI for Process Mapping and Work Redesign
- AXL-23 Planning and Managing AI Projects for Leaders

## Enrollment & pricing

Private team training — quoted by scope. Pricing includes program preparation and facilitation, plus participant materials and resources.

Customization, travel and split-session delivery are scoped separately. Individual tuition: four-hour courses \$675; eight-hour courses \$995 for both four-hour parts, or \$675 per part purchased separately. Full-pathway pricing is listed separately.

**Request enrollment →** · [View this course online →](#) · [hello@axisadvisoryco.com](mailto:hello@axisadvisoryco.com)

[Read enrollment, cancellation and accessibility policies →](#)

Individual course credentials recognize completion. Full AI Mastery and role certificate credentials also require passing the AXL-30 capstone. They are not academic credit, a professional license, or an accredited, government-endorsed or continuing-education-approved credential. Tuition is standard commercial pricing, not a GSA Schedule rate.